

away...



...but still in touch. Paul Romanelli makes sure his customers stay totally connected, wherever they are.

As president of Suffolk Security Systems—the leading burglar and fire alarm company on the North Fork of Long Island, New York—Paul Romanelli knows how important it is to meet the needs of his customers to reduce attrition, increase RMR and remain competitive. Although half of his clients are vacation homeowners, they want to stay connected to their property year round. That's why Romanelli offers Total Connect on every call.

Honeywell's next-generation digital communications solution lets them utilize the Internet, PDAs, cell phones, cameras and more to control their security systems, receive important alerts about events like flood and temperature warnings, guard against trespassers and keep an eye on their property whenever they want, wherever they are. By providing his clients with exactly what they need, Romanelli has found exactly what he wants—a great new way to retain accounts and connect to even more opportunities.

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For additional information, please call **1-800-467-5875**, or visit **www.honeywell.com/security/hsc**

Inset photo: Paul Romanelli, President of Suffolk Security Systems.

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